

Valuing the invaluable – a framework for valuing the economic, social and environmental benefits of water conservation



Alexus van der Weyden – Director, Frontier Economics

Presentation to SIWW: Session 1.4: Developing a Business Case for Water Loss Reduction



#### Focus



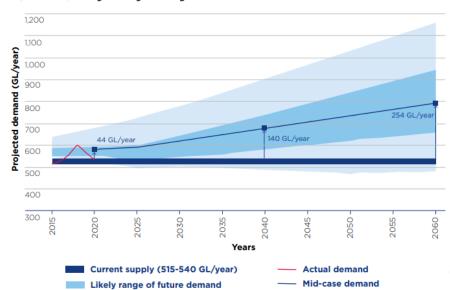
- . . .
- The context
- The role of water conservation
- The barriers to investment in water conservation, and the consequences
- The role of economic frameworks in supporting holistic, evidence-based and adaptive decision-making
- Applying economic frameworks in practice: Insights from Australia
- Remaining barriers to be addressed

## The context: Significant investment in water supply...



### ...to manage urban growth...

#### **Greater Sydney: Projected water demand to 2060\***



Possible range of future demand

### ...& to manage climate variability



**Greater Sydney: Declining dam levels during recent droughts\*** 

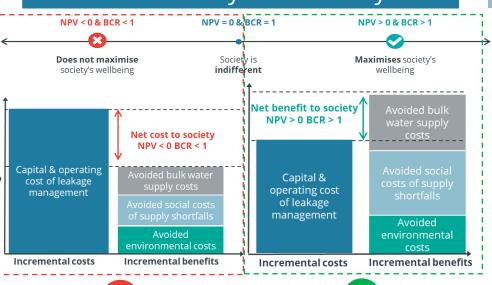
\*NSW Government, Greater Sydney Water Strategy, 2022

## Why water conservation & what is its role?



## Managing the water cycle in an economically efficient way

Supporting community expectations for sustainability









<sup>\*</sup> Hunter Water, Community Plan, 16 March 2024: Graphic recording Jessamy Gee @ THINK.IN.COLOUR

#### What does water conservation look like?



#### There are a range of conservation measures with different costs & benefits



Demand management & water efficiency

Reducing <u>consumption</u> through use of **grey** (efficient appliances) & **green infrastructure** (irrigation and vegetation in open space), pricing (inside & outside of drought), water restrictions, and **behavioural change** incl. education programs through to mandatory enforceable rules



Leakage management

Reducing <u>water sourced by utilities and/or billed through managing leaks</u> in water supply on utility & customer side of the meter



Small scale supply & reuse

Reducing <u>water supplied by utilities through use of on-site supply</u> solutions including rainwater tanks and 'on-lot' recycling (incl. greywater)



Larger scale reuse

Reducing <u>water supplied by utilities from climate dependent potable water</u> <u>system including larger scale stormwater and wastewater recycling</u>

## Inability to robustly measure the economic, social and environmental value of the programs is a key barrier





#### This results in the following behaviours and outcomes:

Lack of clear expectations & oversight from Government and shareholder with respect to water conservation outcomes

Institutional governance

Regulatory framework does not provide consistent guidance on valuing costs and benefits of water conservation or provide consistent incentives for investment in water conservation



Institutional attitudes and capacity



Economic regulation



Funding and delivery



Water utilities do not prioritise investment in capacity to identify, evaluate and adapt potential programs over time. Potential to favour 'build solutions'.

Water utilities do not fully pursue, or cannot justify investment in water conservation to internal decisionmakers to fund programs

Water utilities do not respond to financial & reputational incentives in economic regulatory framework, potentially leading to underinvestment in water conservation, at a cost to customers and society

# How do we start to address these barriers?

. . . .

We need to value water, and the community value from conserving its use...





**Holistically**, by account for the broad set of economic, social and environmental value it can deliver. It is more than just reducing financial losses.



**Methodologically**, by adopting sound and consistent valuation methodologies that link the investment to the community outcomes – expressed in economic (\$) terms.



**Dynamically & data driven**, by investing in processes and systems to collect information that can be used regularly to update estimates of value as conditions change.

## Our (small) role...



## Developing an economic valuation framework for water conservation (for use by governments, regulators and utilities)



Economic evaluation ('how to') guidelines tailored to water conservation



'Catalogue' of values covering economic, social and environmental outcomes



Template cost-benefit analysis (CBA) model, with in-built functionality



Better business cases?

## Our (small) role (continued)...











administering restrictions





shortfall





#### Social costs and benefits



Avoided cost of water restrictions



Urban cooling costs







Impact on sense

of community





recreation benefits

Impact on mental health outcomes

#### goodwill **Environmental costs and benefits**

Impact on

reputation /







#### For each impact we developed:

'Logic map' linking water conservation and avoided infrastructure footprint





Reduced draw on potable water system





An input

An Activity

An output

An outcome

A benefit

Valuation methodology linking water conservation and avoided infrastructure footprint



P x ΔQ x ΔL







Market value





ΔQ



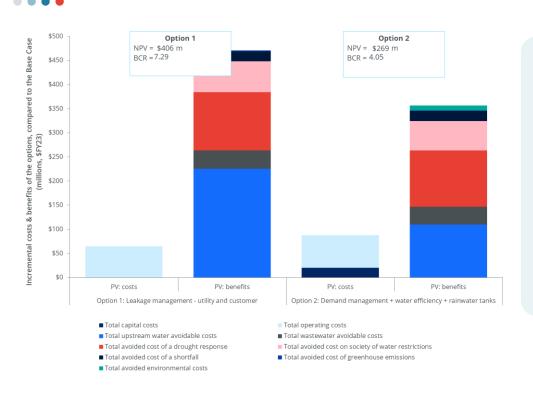
Likelihood of



 $\Delta L$ 

# Illustrative case study: Metropolitan coastal utility – CBA results (\$NPV, 30 years):



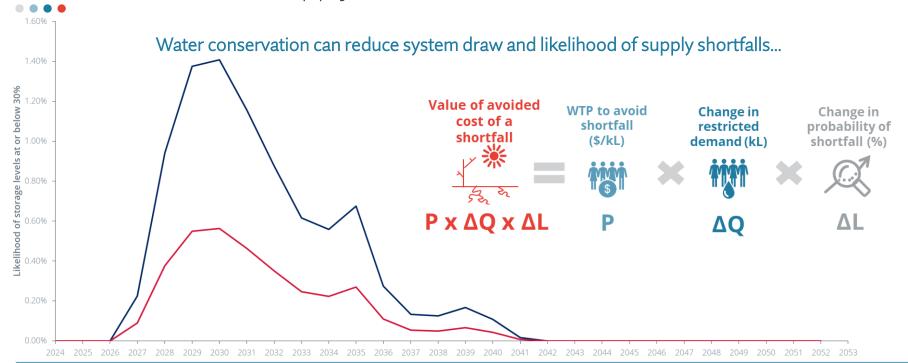


The analysis found moderate investment (\$4-6m/pa) in leakage management and/or demand management generates large economic, social and environmental benefits...

And the benefits go beyond avoided financial costs savings from deferring investment in new water sources to balance long-term supply & demand...

A key value driver are <u>avoided social costs</u> to community from reduced risk of supply restrictions & shortfalls...





This dynamic value is often understated or excluded from business cases, undermining the value of water conservation

## Our insights from urban Australia





#### Still a strong need to get the basics right,

such as identify ting system constraints, and the relationship between demand, supply response and cost of infrastructure across all aspects of water cycle e.g., estimating LRMC of water and sewage systems, and avoidable costs of supply from conservation



Opportunities to enhance understanding of climate risk (on supply and demand) and system performance - and impact of water conservation e.g., estimating *change* in likelihood of supply shortfalls to calculate ENPV



## Opportunities to strengthen monetary estimates of socio-economic and socio-cultural value from improved supply resilience

e.g., water as input to industrial /business processes, recreation / amenity (incl. urban heat mitigation), water as ecosystem service and cultural attitudes

Harnessing these opportunities will significantly improve the case for water conservation.

This should ultimately improve use of scarce resources, improve resilience & lower costs of managing water cycle (and utility bills).

#### What is left to do?



. . .

- 1. Address incentives and attitudes that bias focus on supply-side responses (institutional, regulatory etc.)
- 2. Continue to harness the 'power' of economic valuation techniques (such as CBA) to provide a logical appraisal tool for investment in the water cycle: to support holistic, evidence-based and adaptive decision-making
- 3. Work collectively to build knowledge and datasets through this multi-disciplinary challenge engineers, hydrologists, economists, ecologists etc. to understand important causal relationships across the water cycle
- 4. Establish frameworks to incorporate other socio-cultural values of water into decision-making

## View our case studies and industry insights





frontier-economics.com.au/insights



IM @frontier-economics-asia-pacific



Brisbane | Melbourne | Singapore | Sydney

#### Contact Us



Brisbane | Melbourne | Singapore | Sydney

Ground Floor, 395 Collins Street Melbourne VIC 3000 Australia Tel: +61 3 9620 4488

<u>contact@frontier-economics.com.au</u> <u>www.frontier-economics.com.au</u>

Frontier Economics Pty Ltd is a member of the Frontier Economics network, and is headquartered in Australia with a subsidiary company, Frontier Economics Pte Ltd in Singapore. Our fellow network member, Frontier Economics Ltd, is headquartered in the United Kingdom. The companies are independently owned, and legal commitments entered into by any one company do not impose any obligations on other companies in the network. All views expressed in this document are the views of Frontier Economics Pty Ltd.

#### **Disclaimer**

None of Frontier Economics Pty Ltd (including the directors and employees) make any representation or warranty as to the accuracy or completeness of this report. Nor shall they have any liability (whether arising from negligence or otherwise) for any representations (express or implied) or information contained in, or for any omissions from, the report or any written or oral communications transmitted in the course of the report.



Independent economic advisory for complex commercial, litigation, regulatory and public policy decision-making.